



GRAY REED®

ATTORNEYS & COUNSELORS

HEALTHCARE

The healthcare industry is subject to legal and regulatory requirements that govern every aspect of the way business is conducted and services are delivered. The rapidly changing healthcare environment requires creative, yet sensible solutions to the pressures facing the industry. Our healthcare lawyers are well equipped to counsel a diverse clientele on strategies for the ever-changing healthcare landscape. Not only do we understand healthcare law and the industry, but we also know the healthcare market and what drives the market, which allows us to give our clients both quality legal and business advice.

We boast a depth of experience within the health law practice:

- Six of our attorneys are board certified in health law by the Texas Board of Legal Specialization.
- The healthcare section and three health law attorneys are recognized in the *Chambers USA 2020* legal directory.
- The healthcare section is recognized in the *U.S. News and World Report/Best Lawyers* (a Woodward/White company) 2021 “Best Law Firms” ranking.
- Six of our attorneys are listed as 2021 Best Lawyers in America (a Woodward/White company), including one named Lawyer of the Year for health law in Dallas
- Two of our attorneys are recognized as 2020 *Texas Super Lawyers* (a Thomson Reuters company).
- Three of our attorneys are named in the 2020 list of “Best Lawyers in Dallas” by *D Magazine*.
- Two of our attorneys are certified mediators and two are certified arbitrators by the American Health Law Association.
- One of our attorneys is an adjunct professor at Baylor University where he teaches multiple classes in healthcare law in the School of Law and in the Baylor Executive MBA Program.

OUR REPRESENTATION

We listen to our clients’ business objectives and work to combine specialized legal and industry knowledge, relationships and strategy to reach comprehensive, creative and compliant solutions. This unique approach has enabled us to become a trusted advisor and effective advocate for a broad spectrum of healthcare clients that include:

- Healthcare systems and networks
- Hospitals
- Physician practices/dental practices
- Management companies
- Provider networks including clinically integrated networks and ACOs
- Managed care contracting and reimbursement companies
- Physician-owned entities
- Rehabilitation, managed care providers/accountable care organizations
- Imaging and other ancillary providers
- Ambulatory surgery facilities
- Pharmacy providers
- Long-term care facilities/home health agencies/hospice
- Project developers/financial investors/private equity

A WOODWARD/WHITE COMPANY





CORPORATE & TRANSACTIONAL

We are recognized for our market knowledge and business expertise. Our healthcare team has a particular focus on the syndication of partnerships/company interests in the healthcare industry and in the representation of physician practices, physician sponsored provider organizations, physician/hospital partnerships in the development of specialty and acute care hospitals, diagnostic imaging centers and cath labs. We have substantial experience advising clients on a broad range of legal issues relating to the structuring, organization, licensing and operation of ambulatory surgery centers and hospitals. Our team helps our clients negotiate, structure, document and achieve regulatory compliance with healthcare transactions. This includes mergers and acquisitions; joint ventures and strategic alliances; complex commercial agreements; affiliations, research collaborations and licensing agreements; equity and debt financings; restructurings and workouts; facility structure and financing; corporate formation and choice of business entity; change of ownership (CHOW) advice; physician practice issues and development of ancillary services; healthcare reimbursement; contract drafting, review and negotiation; corporate governance compliance and best practices.

REGULATORY & COMPLIANCE

Our attorneys counsel clients in structuring significant business transactions to comply with complex state and federal laws and regulations affecting the healthcare industry. We have extensive practical experience in developing and implementing individually tailored compliance programs for the spectrum of clients represented. We provide related training as well as monitor and audit the programs to ensure their efficacy in regulating the healthcare payment and delivery systems. We also have experience dealing with complex self-disclosure issues, RAC, ZPIC and other payor audits, investigations, and Stark and anti-kickback analysis.

LITIGATION

Our attorneys have successfully resolved disputes and litigated cases before local, state and federal regulators covering virtually every aspect of healthcare law, including: healthcare-related business litigation, medical malpractice, internal investigations and the defense of allegations of fraud involving government programs; criminal investigations of abuse and related civil actions; actions brought under the false claims act including qui tam and whistleblower lawsuits; reimbursement appeals before the provider reimbursement review board and in the courts; provider licensing and certification investigations and litigation; and medical staff disciplinary actions, due process and fair hearings.

WHY HEALTHCARE CLIENTS FEEL AT HOME AT GRAY REED

Your experience with our healthcare attorneys will be fully aligned with your goals and objectives and tailored specifically to how you want to do business with us – you will never be forced into a box that doesn't fit your opportunity or problem, or your needs and desires. Whether we are your longtime partner in closing a major transaction or guiding you through a government investigation, you'll be comfortable with our skill and practical approach. We pride ourselves on our team effort, tapping into the strengths of attorneys from other practice areas in the firm (e.g. real estate, tax and litigation) to seamlessly address your needs in almost any setting. We know exactly when to turn up the heat and when collaboration is the smartest way for clients to achieve their goals.