

## Transactional

Attorneys in our Transactional Department help clients in almost every aspect of their business.

We assist clients with choosing the proper business organization for their needs based on the client's preferred governance arrangements, ownership interests, funding strategies and tax treatment. We have assisted clients with formations of corporations, limited liability companies, partnerships, business trusts and other common law associations in jurisdictions both within and outside of the United States.

On a daily basis, our attorneys are involved in transactions concerning the structuring of ownership and management rights in business organizations. We take pride in helping our international clients navigate the complex web of local, state, federal and transnational statutes and regulations that affect their structure and operation.

We also assist clients with the formation and capitalization of their businesses, the structuring of their ownership and management rights and duties, the acquisition and divestiture of additional businesses and assets—from both a financial and strategic point of view.

## Banking & Finance

We have experience representing start-ups, early-stage companies, emerging growth companies and mature companies in structuring, negotiating and closing all forms of financings that range from seed and first round venture financings to later stage investments.

## Mergers & Acquisitions

Our attorneys have extensive experience advising public and private companies with respect to a full range of M&A transactions, including acquisitions and divestitures, mergers, recapitalizations, going private transactions and strategic alliances.

In fact, our M&A work has been nationally recognized. In 2018, The M&A Advisor honored the majority capitalization of Patriot Erectors by Hillstar Capital and Ranch Creek Partners, a transaction on which our attorneys advised, as the "[M&A Deal of the Year \(\\$25MM - \\$50MM\)](#)". The transaction was also one of five finalists in the "Industrials Deal of the Year (\$10MM - \$50MM)" category. In 2019, we were recognized for our work with RadiaDyne and their acquisition into AngioDynamics, which was named the "[Healthcare/Life Sciences Deal of the Year \(Under \\$100 million\)](#)".

## Capital Markets & Securities

We are capable of advising on the full spectrum of legal issues faced by public and private issuers. Whether it is raising seed capital or conducting an initial public offering, we bring extensive experience to every engagement. The firm has represented issuers and underwriters in initial public offerings and follow-on offerings of a variety of equity, debt and convertible securities. Our attorneys also offer our clients assistance with securities laws compliance and a wide variety of other corporate and securities matters.

### **International Law**

Our attorneys have global experience in business transactions, having assisted clients participating in transactions throughout the United States, the entirety of North America, Europe, Latin America, Africa, Australia and Asia. Often, the firm acts as general counsel for clients who do not have a general counsel actively participating in the project.

### **Industry Expertise**

The firm makes our attorneys' wide-ranging industry experience available to clients as part of our assistance. We engage in transactions in some of the most active areas of industry, including:

- [Energy](#)
- [Healthcare](#)
- [Real Estate](#)
- [Construction](#)
- [Agriculture](#)
- [Family Office & Family Business](#)
- [Franchising](#)

Moreover, members of our Transactional Department draw upon the expertise of our attorneys who practice in taxation, real estate, intellectual property, employment law, litigation, bankruptcy and more to help facilitate our clients' business.

### **Why Clients Feel at Home at Gray Reed**

Your experience with our transactional attorneys will be fully aligned with your goals and objectives and tailored specifically to how you want to do business with us. Our lawyers are adaptable and nimble – you will never be

forced into a box that doesn't fit your opportunity or problem, or your needs and desires. Helping you through every stage of your business, from formation through restructuring, you'll be comfortable with our skill and practical approach. We know exactly when to turn up the heat and when collaboration is the smartest way for you to achieve your goals.