John W. "Wes" Dorman, Jr.

Partner

Co-Chair of the Transactional Department, Wes Dorman guides clients from all over the world to successful outcomes in a broad range of commercial transactions, with an emphasis on complex mergers and acquisitions for both buyers and sellers. Whether he's traveling around the country negotiating with potential buyers for a family-owned business or helping a startup raise capital and get off the ground, Wes focuses on building trust among all parties and closing the deal in a manner that's most advantageous to his client. He has broad experience working with clients in many industries, including manufacturing, oil and gas, private equity, hedge funds, gaming, restaurants and healthcare.

Wes also advises clients on a variety of strategic decisions and activities that set them on the right path to success, maximize tax efficiency and help them seize opportunities throughout the life cycle of their businesses. He handles numerous entity-related transactions and governance matters, including entity structuring, shareholder and LLC agreements, day-to-day operations, leases, financing, private and public securities offerings and related filings, employment and non-compete agreements, reorganizations, dissolutions and FCPA investigations.

Backed by the firm's incredibly diverse capabilities, Wes is able to protect clients when their needs go beyond his practice focus. His clients often face litigation and other matters involving many types of issues – from contracts, labor and employment matters and bankruptcy to family law disputes and trusts and estates matters that aren't typically handled by larger firms. When necessary, Wes refers clients to other lawyers in the firm with the right skills and experience to reach the best outcome possible.

Experience

- Assisted a Houston-based cloud transformation technology services company with operations in the US and India in its sale to a Silicon

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Industries

Energy
Restaurants & Clubs
Healthcare

Practices

Mergers & Acquisitions and Private Equity

Education

J.D., The University of Texas School of Law (1994)
M.B.A., The University of Texas McCombs School of Business, Sord Scholar (1994)
B.B.A., Accounting, Texas Tech University, cum laude (1989)

Bar Admissions

Texas (1994)

Court Admissions

United States District Court, Western District of Texas

Languages

Spanish - Proficient

Valley-based IT service management company. (2019)

- Assisted Global Healthcare Alliance in its sale to Cedar Gate Technologies, a portfolio company of Chicago-based private equity fund GTCR (2018)
- Assisted RadiaDyne, L.L.C. in its sale of equity to a publicly-traded medical device company, AngioDynamics, Inc. (2018)
- Assisted Patriot Erectors, Inc. with sale of business to Hillstar Capital, LLC and Ranch Creek Partners, LLC (2018)
- Assisted State Parking Services, Inc. and iPark Services LLC with the sale of equity to Premier Parking of Tennessee, LLC (2018)
- Assisted NCS Multistage, LLC and Pioneer NCS Energy Holdco, LLC in the equity purchase in Repeat Precision, LLC, the owner of R.J. Machine Mexico, S. de R.L. de C.V., an operating Mexican maquiladora (2017)
- Assisted Tellurian Investments Inc. in a merger with Magellan Petroleum Corporation (2017)
- Assisted Drake Container in the sale of its Houston operations to Buckeye Corrugated (2016)
- Assisted GVEC in joint venture with Calpine Corporation agreement to acquire a 50 percent ownership interest in a 418 megawatt natural gas fired peaking power plant (2015)
- Assisted Atlas Holdings in the sale of its Forest Resources US and Canadian Assets to New-Indy Containerboard, LLC and PaperWorks Industries, Inc. (2015)
- Assisted owner of Roll It Good Holdings in sale of membership interests to K&F Restaurant Holdings, Ltd. (2014)
- Assisted in sale of Alexander/Ryan to Drew Marine (2013)

- Assisted Clear Lake Chemicals in the sale of its specialty chemical manufacturing plant to Athlon Solutions (2013)
- Assisted shareholders of Engineered Pump Services in sale to Bayou City Pump (2012)
- Assisted Landry's Inc. in the purchase of the Isle of Capri Casino & Hotel in Biloxi, MS. (March 2012)
- Assisted Atlas Holdings with the sale of Michigan Seamless Tube to Optima Specialty Steel (2011)
- Assisted Landry's Inc. in the purchase of the Trump Marina Hotel and Casino in Atlantic City, N.J. (2011)
- Assisted in sale of PSS Holding, Pipeline Supply & Service, Porta-Lathe and Coating Supply & Service to PSS Holding Pipeline Supply & Service Holdings, LLC Pipeline Supply & Service, LLC (2010)
- Assisted Clear Lake Chemicals in the acquisition of a specialty chemical manufacturing plant from BASF (2010)
- Assisted Atlas Holdings in the acquisition of assets of North Pacific Group (2010)
- Assisted Atlas Holdings in the acquisition of Detroit Thermal, LLC, including the City of Detroit's underground district energy steam system, a Detroit-based energy-from-waste facility that produces steam and electricity from municipal waste, and Hamtramck Energy Services, which operates the private industrial steam plants at several General Motors facilities in Michigan (2010)
- Assisted Alexander/Ryan Marine & Safety of Louisiana in acquisition of Louisiana operations from Marine Service & Supply (2009)
- Assisted Sprint Waste Services acquisition of Arrow Waste (2008)
- Assisted Frontier Oil Corporation in the acquisition of Ethanol

Management Company (2007)

- Assisted Sprint Waste Services acquisition of assets from PRI Services (2006)
- Assisted Forest Resources in acquisition of Creative Color Display Assets from Shenango (2006)
- Represented Metal Services in acquisition of assets from Thor Mill Services (2006)
- Represented Ivex Packaging in the acquisition of the equipment and business of Weyerhaeuser Corporation's Valley View facility (2006)
- Assisted Landry's Inc. in its purchase of Golden Nugget casinos in Las Vegas and Laughlin from Poster Financial Group (2005)
- Assisted Atlas Industrial Services LLC with the investment by Olympus Partners in Atlas Industrial Services LLC and its operating subsidiary Phoenix Services LLC (2005)
- Assisted Atlas Holdings in the acquisition of Ivex Packaging from Alcoa Inc (2005)
- Assisted Maverick Tube in acquisition from Mortonbay S.A. and Piament Holdings S.A. (2005)
- Assisted Triangle Waste Solutions in purchase of assets from American Waste Services (2005)
- Represented Teleflex Incorporated in sale of assets to Davis Wire Corporation (2004)
- Assisted Wood Resources with the acquisition of Weyerhaeuser Company's Chester, S.C. plywood and lumber complex and its Moncure, N.C. hardwood plywood mill (2004)
- Assisted Mid-Coast Cable Television in the sale of its business to

McDonald Investment Company (2004)

- Assisted Gulf Bayport Chemicals in its purchase of assets from Lonza Inc. (2004)
- Assisted Austin Foam Plastics in the redemption of its remaining shares (2003)
- Assisted Warburg Pincus in an equity investment in Antero Resources Corporation (2003)
- Represented Texon Company in acquisition of Texon Distributing from CMS Texon and CMS Marketing (2003)
- Assisted Michigan Seamless Tube LLC with the purchase of the Michigan Specialty Tube Division of Vision Metals, Inc. (2002)
- Assisted the shareholders of sale of Southwest Wire Rope in the sale to Capro Inc. (2002)
- Assisted Hitachi Data Systems in purchase of assets from Blue Fin Technologies (2001)
- Assisted M.E. Zukerman in acquisition of Penreco Partnership Interests from Pennzoil-Quaker State Company (2001)
- Assisted Duke Energy International in acquisition of Guatemala power companies from Constellation Energy (2001)
- Assisted Pioneer Companies in sale of KWT assets to Kemiron Atlantic (2000)
- Assisted with redemption of stock in EDI Architecture and membership interests in Park House (2000)
- Assisted Fabrication Technologies in consolidation and acquisition of Steel Fabricators, Lyndon Steel Group, Presco Steel Group, Steel, Inc., Wylie Steel Fabricators, C&I Steel, Inc., Superior Steel, Inc., Fabco

Medal Products, Inc. and Myers & Co. Architectural Metals (2000)

- Assisted Veridian Corp. in the acquisition of Trident Data Systems, MRJ Technology Solutions and ERIM International (1999)
- Assisted the shareholders of L-D Systems in the sale of stock to American Event Productions (1998)

Press Releases

- "Gray Reed Recognized for International M&A Deal" (April 23, 2019)
- "Twenty-Nine Gray Reed Attorneys Named 2018 Top Lawyers in Houston" (December 3, 2018)
- "Gray Reed Wins M&A Advisor "Deal of the Year" Award for Patriot Erectors Transaction" (November 7, 2018)
- "Gray Reed Client Tellurian Investments Inc. Announces Merger with Magellan Petroleum Corporation" (August 3, 2016)
- "Gray Reed Welcomes Wes Dorman and Fred Gaona to Firm" (July 22, 2016)

Thought Leadership

- "Update: New Interim Final Rules for Paycheck Protection Program Loan Applicants", Gray Reed Legal Alert (April 3, 2020)
- "Business Loan Programs in the CARES Act: What Businesses Need to Know", Gray Reed Legal Alert (March 31, 2020)
- ""The Last Nail in the Coffin": Delaware Chancery Court Rejects Another Disclosure-Only Settlement" (February 4, 2016)
- "Death Knell for the Merger Tax on Disclosure-Only Settlements in Delaware?" (October 22, 2015)
- "Delaware Courts Scrutinize Recent Proposed Settlement

Agreements – A Harbinger of Fewer M&A "Transaction Tax" Lawsuits?" (September 10, 2015)

- "Delaware Supreme Court Affirms Availability of Business Judgment Rule in Controlling Stockholder Mergers" (April 30, 2014)
- "Foreign Corrupt Practices Act of 1977" (December 17, 2007)

Honors

- Recognized at The M&A Advisor's 2019 International M&A Awards for his work with RadiaDyne and their acquisition into AngioDynamics, which was named the "Healthcare/Life Sciences Deal of the Year (Under $100 million)"
- Recognized at The M&A Advisor's 2018 M&A Advisor Awards for his work on the majority capitalization of Patriot Erectors by Hillstar Capital and Ranch Creek Partners, which was named the "M&A Deal of the Year ($25MM - $50MM)"
- Named a *Houstonia Magazine* Top Lawyer in Houston (2018)
- Named a Texas Rising Star by Texas Super Lawyers (a Thomson Reuters company) as published in *Texas Monthly* and *Law & Politics* magazines (2004 and 2006)
- Passed all four parts of the CPA Exam