

David R. Earhart
Partner

With nearly 30 years of experience focused on structuring extremely sophisticated, high-value transactions and securities offerings, David Earhart knows what it takes to help clients expand their businesses, raise capital and go public, while also remaining in strict compliance with all federal and state regulatory frameworks. Leader of the Capital Markets and Securities Practice Group, his practice covers all areas of corporate, transactional and securities law, everything from complex mergers, acquisitions and dispositions to representation of both issuers and underwriters in all types of public and private offerings of debt and equity. David also represents clients in project finance transactions and has handled numerous private equity and debt financing deals, including workouts, recapitalizations and restructurings.

David's clients include publicly traded companies, mid-size businesses and startups across every industry – oil and gas, healthcare, technology, restaurants, internet-based services plus many more – and they rely on his skillful guidance on much more than strategic transactions and securities offerings. David also serves as outside general counsel for many of his clients, advising on the entire range of operational, governance and day-to-day matters, and pointing them to other experienced lawyers in the firm if issues fall outside his skill set or when litigation is necessary to fully protect their interests.

Experience

- Formation of a \$100 million partnership to acquire, hold and sell mineral interests
- A private disposition of a laundry services business valued at over \$20 million
- Structuring joint venture in commercial optics field (value confidential)
- A public merger involving a restaurant company valued at over \$30 million



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Industries
Energy

Practices
Mergers & Acquisitions and Private
Equity
Capital Markets & Securities
Private Equity
Financing

Education
J.D., *with honors*, The University of
Texas School of Law (1991)
B.B.A., *with highest honors*, University
of Notre Dame (1988)

Bar Admissions
Texas

million

- A public merger of a medical billing services company valued at approximately \$50 million
- A secondary public offering of \$35 million of common stock of mowing and growth maintenance company
- An initial public offering of \$25 million of common stock of computer automated design manufacturing company
- An initial public offering of \$48 million of common stock of staffing company
- A Rule 144A transaction involving \$1.6 billion offering of secured notes of an oil and gas company
- A Rule 144A transaction involving \$176 million of subordinated notes of an oil refining company
- A public offering of \$24 million of senior debentures by an insurance company
- A public offering of \$50 million of derivative adjustable ratio securities by a securities and investment company
- A private merger involving regional bottler of international beverage company
- An acquisition of a private beverage distributor valued at approximately \$130 million
- A \$920 million recapitalization of a direct sales company
- The formulation of \$100 million joint venture relating to creation of an internet-based marketing site
- Secondary public offerings aggregating \$86 million of common stock of a digital media services company

- A public merger involving a digital media services company valued at approximately \$165 million
- A private acquisition of a pipeline construction company valued at approximately \$160 million
- A private merger involving a real estate services company valued at over \$700 million
- An initial public offering of \$160 million of an oil and gas company
- A private disposition of a construction products company valued at approximately \$400 million
- A disposition of a minor league baseball franchise

Press Releases

- “Gray Reed Client Tellurian Investments Inc. Announces Merger with Magellan Petroleum Corporation” (August 3, 2016)

Organizational Involvement

- State Bar of Texas
- Dallas Bar Association
 - Mergers and Acquisitions and Securities Sections