

## Overview

### Bringing a New Perspective

#### To the Practice of Law

“Feel at home here” is more than a clever tagline to us. It represents the heart and soul of our firm, starting with the lawyers who work with you shoulder-to-shoulder and spreading up and down the organization by each employee.

#### What can it mean to you?

Whether Gray Reed is your longtime partner in closing a major transaction or representing you in the courtroom, you’ll be comfortable with our skill and practical approach. We know exactly when to turn up the heat and when collaboration is the smartest way for clients to achieve their goals.

#### Tailored to you.

Your experience with Gray Reed will be fully aligned with your goals and objectives and tailored specifically to how you want to do business with us. Our lawyers are adaptable and nimble – you will never be forced into a box that doesn’t fit your opportunity or problem, or your needs and desires. This includes how we charge for our services. We work collaboratively with our clients to find rates that are fair and appropriate to the situation whether that is through a standard billable hour or an alternative fee arrangement. We are always happy to propose billing arrangements that we think might work well for you and hear your ideas, too.

#### By the numbers.

Numbers and history matter only as they serve as a foundation to better assist today’s clients.

Our **two Texas offices** – Dallas and Houston – are the launch-point for our work with companies and individuals either located in or doing business in Texas. But our work for them often takes us away from home, across the nation and around the world.

We are a full-service law firm with **11 organized practice groups** including business litigation, corporate transactions, oil and gas, tax planning and litigation, real estate, healthcare, trusts and estates, employment law, family law, intellectual property and bankruptcy. We have strong representation in **four industries** including construction, energy, healthcare and real estate.



We groom our more than **130 lawyers** to be subject-matter authorities in the law and masters of business trends, strategies and principles. There is no horizon issue that we aren't watching and, in our signature areas, no legal, industry or business conversation that we aren't a part of.

**Twenty-five of our lawyers are Board Certified** by the Texas Board of Legal Specialization in areas of law that are important to our clients. And lawyers are **licensed to practice law in 19 states**. As a member of legal networks Lexwork International and First Law International, Gray Reed can provide **access to legal resources in over 75 countries** across the globe.

Gray Reed has a **93 percent attorney retention rate**, which means that you have consistency on your Gray Reed team – people who know you and have worked with you.