

What Are Law Firms Doing to Save Clients Money

Houston Business Journal

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[Jim Ormiston](#), a Member at Gray Reed & McGraw, was quoted in the April 17th edition of the *Houston Business Journal* on what law firms are doing to help clients save money in litigation. In the article, it mentions that the Houston office of Gray Reed and McGraw is among those offering alternative billing rates, including blended hourly rates, a combination of reduced hourly rates and contingency fee components and flat rates.

“Several long-time, valued clients have asked Gray Reed & McGraw, along with their other law firms, to reduce rates for a period of time, and the firm has responded positively,” says [James J. Ormiston](#), member and head of the firm’s litigation section.

To read the entire article, go to <http://houston.bizjournals.com/>.

Jim Ormiston, a shareholder and director of the firm, is the head of Gray Reed & McGraw’s litigation section. Jim has obtained favorable verdicts, judgments and settlements on behalf of both plaintiffs and defendants in a wide variety of complex business cases, including cases relating to oil and gas, trade secrets, real estate, products liability, UCC, antitrust, employment matters, construction contracts and consumer claims. Jim has also defended clients in serious personal injury and wrongful death cases. In recent years, Jim has focused on the litigation of oil and gas cases, including disputes relating to natural gas purchase and sales contracts, gas processing agreements, transportation agreements, and acquisition agreements, as well as royalty disputes.