

May 2018

Metal Market Magazine

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Steel technology
**Copper and
aluminium**
Asian markets

**AMM AWARDS
FOR STEEL
EXCELLENCE
2018**



Legal Services Provider of the Year

Burr & Forman LLP



With partnerships spanning a century, Birmingham, Alabama-based Burr & Forman LLP has grown its scope of services along with the domestic steel industry. The firm's legacy in steel spans 100 years as it represented U.S. Steel Corporation in 1918 in one of the earliest steel antitrust cases in US history. Burr's client list in the industry includes integrated and electric furnace carbon and stainless producers as well as other metals companies.

When the steel industry faces threats from foreign governments' unfair trade practices of dumping government-subsidized products and undercutting US manufacturers, Burr has operated on the front lines with steel companies, providing counsel. Burr has also served as local, regional and national counsel to guide clients through complex legal environments for existing mills as well as new mills in areas such as economic development incentives, project development and complex equipment contracting, design development, construction, real estate development, banking and finance, mergers and acquisitions, employment and labor issues, environmental and all manner of complex litigation.

In 2017, Burr's steel industry support included managing the sale of Outokumpu Stainless Pipe to Primus Metals, an industry leader in high-precision machining and complex machining used by aerospace, defense and medical industries. Burr also handled a multi-million-dollar dispute on behalf of a steel client against a worldwide industrial gases company. The law firm also handled claims in litigation for a global stainless steel manufacturer related to the start-up of a billion-dollar plant.

Gray Reed & McGraw LLP



With headquarters in Houston, Texas, Gray Reed & McGraw LLP is strategically located near the heart of the US energy capital, which is supported by one of the nation's fastest-growing container ports. The firm has positioned itself as a leader in legal matters for the energy, construction and steel industries with strong teams in support

of each. For decades, Gray Reed has represented steel industry companies throughout the entire supply chain, including domestic and foreign manufacturers of steel products, steel trading and specialty steel procurement companies, and steel suppliers and distributors, as well as steel consumers and service providers.

The firm is engaged in many areas in support of the steel industry, including domestic and international commercial and business litigation, representing steel companies in various matters related to the sale of goods under the Uniform Commercial Code; mergers and acquisitions, whereby the firm recently represented a specialty steel procurement company in a multi-million-dollar asset and inventory purchase of a global steel trading and distribution company; labor and employment, including issues related to independent contractor versus employee status, the impact of immigration reform on unskilled labor and non-compete and non-competition clauses; and other areas such as corporate restructuring and bankruptcy, taxation, and intellectual property and trademark.

Gray Reed's attorneys also share their insights through the mainstream and trade media and at conferences.

Morris, Manning & Martin, LLP



The international trade group of Morris, Manning & Martin, LLP, located in Washington, D.C., represents clients in trade negotiations and trade actions before the US Department of Commerce (Commerce), the Office of the US Trade Representative, the International Trade Commission (ITC) and other federal agencies and courts. The firm's clients include US companies, foreign corporations and foreign governments. Some of its clients include Borusan Mannesmann, Posco and Hyundai Steel Company.

Morris, Manning & Martin's international trade group's expertise lies in a thorough understanding of the decision-making process at Commerce and the ITC in particular. A number of the group's attorneys have practiced before these agencies for many years. Attorneys have decades of experience and are experts in trade remedy proceedings including at the

US Customs and Border Protection. Activities have included both counseling and litigating with respect to trade-related matters, including proceedings in several landmark international trade cases.

The international trade group obtained favorable rulings for its clients that allowed the clients to avoid unjustly imposed duties and to receive the lowest possible duty margins. The attorneys are extremely knowledgeable as to how the various trade agencies work and they maintain extensive contacts with key government officials and staff members, allowing for quick and meaningful access to policymakers. This expertise allows Morris, Manning & Martin's attorneys to advance a client's business goals.

Wiley Rein LLP



With one of the largest and most diverse international trade groups, Wiley Rein LLP advocates for US steel companies in the face of foreign governments' unfair trade practices. The firm's international trade practice in Washington, D.C., provides solutions for domestic steel industry clients through a blend of legal expertise, trade-policy thought leadership and public relations capabilities. Wiley Rein is one of the leading firms in trade remedy proceedings representing US producers, and is among a limited number of practices that regularly serve as principal counsel for major unfair trade investigations.

Wiley Rein has played an increasingly important role in domestic and international trade policy, particularly with respect to steel. This past year, the firm's work has corresponded with efforts by the Trump administration to toughen US trade policy toward China. Wiley Rein's international trade policy group has been intimately involved in the Department of Commerce's Section 232 investigation into the effects of steel imports on the national security of the United States.

In addition to its trade remedy advocacy for major steel producers as well as several trade associations, Wiley Rein also works to advance trade policy matters involving state-owned enterprises, export restrictions, trade agreements and legislation to strengthen enforcement of US trade laws and combat circumvention of trade orders.